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and land eligibility, the State Conservationist shall use National and State criteria to evaluate the land and rank parcels. Entities and parcels will be selected for participation based on the entities' responses to the Request for Proposals. Selection will be based on national ranking criteria set forth by the Chief in the Request for Proposals and State criteria as determined by the State Conservationist, with advice from the State Technical Committee.

- (1) Examples of national criteria may include:
- (i) Acreage of prime, unique, and important farm and ranch land to be protected:
- (ii) Total acres of land to be protected with the requested award;
- (iii) Acreage of prime, unique, and important farm and ranch land identified in the National Resources Inventory as converted to nonagricultural uses:
 - (iv) Total acres needing protection;
- (v) Number or acreage of historical and archaeological resources to be protected on farm or ranch lands;
- (vi) Anticipated average FRPP cost per acre;
- (vii) Rate of land conversion (e.g., local land use conversion rates);
- (viii) Amount of the Federal share to be contributed to the acquisition of the conservation easement, as guaranteed by the eligible entity;
- (ix) History of eligible entity's commitment to conservation planning and conservation practice implementation;
- (x) History of an eligible entity's commitment to assisting beginning farmers and ranchers, to promoting opportunities in farming and ranching, and to farm and ranch succession transfer;
- (xi) Eligible entity's history of acquiring, managing, holding, and enforcing conservation easements. This could include annual farmland protection expenditures, monetary donations received, accomplishments, and staffing levels:
- (xii) A description of the eligible entity's farmland protection strategy and how the FRPP application submitted by the entity corresponds to the entity's strategic plan; and

- (xiii) Eligible entity's estimated acres of unfunded proposed conservation easements on prime, unique, and important farm and ranch land.
- (2) Examples of State or local criteria, as determined by the State Conservationist may include:
- (i) Proximity of parcel to other protected clusters;
- (ii) Proximity of parcel to other agricultural operations and infrastructure;
 - (iii) Parcel size;
 - (iv) Type of land use;
- (v) Maximum FRPP cost expended per acre;
- (vi) Amount of the Federal share to be contributed to the acquisition of the conservation easement, as guaranteed by the eligible entity;
- (vii) History of an eligible entity's commitment to assisting beginning farmers and ranchers, to promoting opportunities in farming and ranching, and to farm and ranch succession transfer;
- (viii) Existence of a parcel in an agriculturally zoned area.
- (b) State ranking criteria will be developed on a State-by-State basis. Prior to proposal submission, interested entities should contact the State Conservationist located in their State for a full listing of applicable National and State ranking criteria.
- (c) The NRCS State Conservationist may seek advice from the State Technical Committee (established pursuant to 16 U.S.C. 3861) in evaluating the merits of the applications.

§1491.7 Funding priorities.

- (a) NRCS will only consider funding the acquisition of eligible land in the Program if the agricultural viability of the land can be demonstrated. For example, the land must be of sufficient size and have boundaries that allow for efficient management of the area. The land must also have access to markets for its products and a support infrastructure appropriate for agricultural production.
- (b) NRCS may not fund the acquisition of eligible lands if NRCS determines that the protection provided by the FRPP would not be effective because of on-site or off-site conditions.
- (c) NRCS will place a higher priority on easements acquired by entities that

have extensive experience in managing and enforcing easements.

- (d) During the application period, pending offers having appraisals completed and signed by State-certified general appraisers within the preceding one year shall receive higher funding priority by the NRCS State Conservationist. Before funding is released for easement acquisition, the cooperating entity must provide NRCS with a copy of the certified appraisal.
- (e) NRCS may place a higher priority on lands and locations that help create a large tract of protected area for viable agricultural production and that are under increasing urban development pressure(s).
- (f) NRCS may place a higher priority on lands and locations that link to other Federal, Tribal, or State governments or non-governmental organization efforts with complementary farmland protection objectives (e.g. open space, watershed and wildlife habitat protection).
- (g) NRCS may place a higher priority on lands that provide multifunctional benefits including social, economic, historical and archaeological, and environmental benefits.
- (h) NRCS may place a higher priority on certain geographic regions where the enrollment of particular lands may help achieve National, State, and regional goals and objectives, or enhance existing government or private conservation projects.
- (i) NRCS may place a higher priority on farms or ranches that have or will have a greater variety of natural resources protected.
- (j) NRCS may place a higher priority on farms or ranches that have a farm succession plan or similar plan established to encourage farm viability for future generations.
- (k) NRCS may place a higher priority on the national ranking criteria listed in §1491.6(a)(l) than State criteria, if the NRCS Chief deems appropriate.

Subpart B—Cooperative Agreements and Conservation Easement Deeds

$\S 1491.20$ Cooperative agreements.

(a) NRCS, on behalf of CCC, enters into a cooperative agreement with

those entities selected for funding awards. Once a proposal is selected by the State Conservationist, the entity must work with the appropriate State Conservationist to finalize and sign the cooperative agreement incorporating all necessary FRPP requirements. The cooperative agreement addresses:

- (1) The interests in land to be acquired, including the form of the easements to be used and terms and conditions:
- (2) The management and enforcement of the rights acquired;
 - (3) The role of NRCS;
- (4) The responsibilities of the easement manager on lands acquired with the assistance of FRPP; and
- (5) Other requirements deemed necessary by NRCS to protect the interests of the United States.
- (b) The cooperative agreement will also include an attachment listing the parcels accepted by the State Conservationist, landowners' names, addresses, location map(s), and other relevant information. An example of a cooperative agreement may be obtained from the State Conservationist.

§1491.21 Funding.

- (a) The State Conservationist, in coordination with the cooperating entity, shall determine the NRCS share of the cost of purchasing a conservation easement.
- (b) Under the FRPP, NRCS may provide up to 50 percent of the appraised fair market value of the conservation easement. Entities are required to supplement the NRCS share of the cost of the conservation easement.
- (c) Landowner donations up to 25 percent of the appraised fair market value of the conservation easement may be considered part of the entity's matching offer.
- (d) For the entity, two cost-share options are available when providing its matching offer.
- (1) The entity may provide in cash at least 25 percent of the appraised fair market value of the conservation easement. or
- (2) The entity may provide at least 50 percent of the purchase price in cash, of the conservation easement. This second option may be preferable to an entity in the case of a large bargain sale